



**BANCROFT**  
WINES  
True to our roots

# Cape Mentelle

One of Margaret River's 'founding five' wineries

# IN BRIEF

# CAPE MENTELLE

*Cape Mentelle was one of the original five wineries founded in Western Australia's Margaret River in 1970 by David Hohnen.*

In the early years, David experimented with various plantings of Shiraz, Cabernet Sauvignon, Zinfandel, Sauvignon Blanc, and Semillon. The focus was very much on red wine production. Many of these original plantings have come to characterise the Cape Mentelle house style. Their flagship Cabernet Sauvignon, sourced primarily from the original Wallcliffe Vineyard, is now widely regarded as one of Australia's leading Cabernets.

From small beginnings with just 16 hectares of vines planted on what is now referred to as the 'Wallcliffe Vineyard', Cape Mentelle now boasts over 80 hectares under vine. The Trinders Vineyard was established in 1988, closely followed by the Chapman Brook Vineyard in the early 1990s, and the Crossroads Vineyard that was established in 2003.

Cape Mentelle draws inspiration from the great wines of the world, a philosophy reflected in the vineyard techniques used to produce wines that capture a unique sense of place in every bottle. These distinctive characteristics stem from the pristine coastal location, unique soils, and over 50 years of viticultural heritage. Their commitment goes beyond winemaking, driven by a vision of sustainability and longevity. Through continuous improvement of their vineyards and local environment, Cape Mentelle is laying the foundation for future generations to carry on the pursuit of crafting Australia's most iconic wine styles—while preserving and enhancing the legacy that defines Cape Mentelle.

**Cape Mentelle is a certified member of Sustainable Winegrowing Australia.**

The team at Cape Mentelle shares a love for the land and a deep commitment to sustainability. From recycling 100% of water used in the winery, increasing biodiversity in the vineyard, and carrying out local clean up initiatives, to installing solar panels on the winery tank roof, sustainability is at the core of every operational and winemaking decision. In 2010, Cape Mentelle was the first winery in Western Australia to obtain the Entwine accreditation.

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Founded in 1970, Cape Mentelle is one of the original five wineries in Margaret River, known for its iconic Cabernet Sauvignon from the Wallcliffe Vineyard.

2

Over 80 hectares under vine, with wines shaped by coastal climate, unique soils, and over 50 years of viticultural heritage.

3

Sustainability-led, with 100% water recycling, solar energy, and biodiversity initiatives; first WA winery to earn Entwine accreditation.

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# Cape Mentelle 16 Hectares Offer

**Now £13.95**

DP exVAT per bottle  
(was £15.45)

**Now £13.95**

DP exVAT per bottle  
(was £15.45)

**Now £14.15**

DP exVAT per bottle  
(was £15.45)

**Now £14.15**

DP exVAT per bottle  
(was £15.45)



## 16 Hectares Range

The 16 Hectares range is an invitation to embark on the Cape Mentelle journey. The wines are bright; a joyful exploration of classic Margaret River blends and varietals that showcases their versatility and depth, being both vibrant in flavour and expression as well as complexity. Patrick Diggins, brand manager and Australian buyer for Bancroft Wines, says: “These wines will be aimed at independent retailers and the on-trade as we feel that this is the perfect place to reach the right audience. “We know that the 16 Hectares range will suit and satisfy engaged, wine-focused consumers.”

**Terms and Conditions of this Promotion:** This promotion is live while available stock lasts. Please quote Cape Mentelle 16 Hectares Offer’ or contact your Bancroft Account Manager to secure this pricing. Cannot be used in conjunction with other discounts or contracts. All other standard T&Cs apply.

# Cape Mentelle 16 Hectares Offer

## WHITE VARIETIES

### 16 Hectares Chardonnay 2023



**Viticulture:** The two Chardonnay sites differ greatly in terms of soil profile, aspect and coastal influence. Their focus is to ensure good canopy growth while allowing air flow and sunlight in, which encourages good fruit set in early summer. The 2023 season started with a mild spring and lead into a dry and calm summer. Grapevine ripening continued steadily throughout harvest which commenced mid-February.

**Winemaking:** Following gentle pressing the juices were transferred to Burgundian oak or stainless-steel tanks. Wild fermentation was encouraged in barrel, while selected yeasts were used in the fermenters. Each wine was matured on fine lees for eight months, with 17% of the barriques used being new.

### 16 Hectares Sauvignon/Semillon 2024



**Viticulture:** The fruit was sourced from the cooler vineyard sites, Chapman Brook (72%) and Crossroads (28%), that are perfectly suited to both varieties. Vintage 2024 will be remembered as the season with barely any rain across the entire growing period and one of the region's earliest starts to harvest. The fruit quality was great, and the marri blossom was abundant -which kept the birds at bay!

**Winemaking:** Fruit was destemmed, crushed and rapidly pressed to capture vibrant fruit characters with bright acidity. Low temperature fermentation was used with selected yeast to accentuate fresh varietal characteristics. The majority of batches were fermented in stainless steel tanks to dryness with individual lots resting on lees for four months. A small portion of sauvignon blanc was fermented in seasoned French oak, building texture.

# Cape Mentelle 16 Hectares Offer

## RED VARIETIES



### 16 Hectares Shiraz 2022

**Viticulture:** Made with shiraz from all three of their Margaret River vineyards. The 2022 season produced the coldest and wettest start to the growing season seen in over five decades. Temperatures then radically increased during summer months, with the region experiencing multiple heat waves. The weather across the harvest period provided ideal conditions, combining warm temperature and low rainfall that allowed for extended ripening across the board.

**Winemaking:** After destemming the fruit was lightly crushed to stainless steel static fermenters, with selected yeasts. At the desired balance of fruit perfume and rounded tannins, each batch was basket pressed. The wine was matured in barrel for 14 months with periodical racking, 24% new French oak was used to complement the fruit.



### 16 Hectares Cabernet Merlot 2022

**Viticulture:** All of their estate grown fruit is pruned, thinned and leaf plucked by hand, carefully timed to ensure correct rate of development for both tannin and flavour ripeness. Cape Mentelle are looking to capture a density of both colour and flavour in each parcel. The weather across the harvest period provided ideal conditions, combining warm temperature and low rainfall that allowed for extended ripening across the board.

**Winemaking:** After destemming the fruit was lightly crushed to stainless steel static fermenters, with selected yeasts. Extraction was gentle and fruit was held on skins for 20 days. At the desired balance of fruit perfume and rounded tannin, each batch was basket pressed. The wine was matured in barrel for 14 months and 25% new French oak was used to complement the fruit.